



General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Price List

The Professional Services Schedule (PSS)

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is:

<http://www.GSAAdvantage.gov>.

Contract Number: GS-02F-0044L

For more information on ordering from Federal Supply Schedules click on the FSS Schedules at www.gsa.gov.

Contract Period: September 6, 2016 through September 5, 2021
FSC/PSC Code: U006

Contractor Name: **Team Crucible, LLC**

Address: 60 Jack Ellington Road
Fredericksburg, VA 22406

Phone Number: (540) 752-2800

Fax Number: (540) 752-1800

E-mail: jgarman@team-crucible.com

Website: www.team-crucible.com

Contract Administrator: John Garman

Business Size: Small Business

Current through Modification #PO-0024 dated September 6, 2016



Customer Information

1a. Table of Awarded Special Item Numbers with appropriate cross-reference to page numbers:

SIN	SIN Description	Labor Category Description Page	Awarded Price Page
874-4/RC	Training Services: Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration, Learning Management, Internships	5-12	5-12

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. Please refer to pages 5-12

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. N/A

2. Maximum Order: \$1,000,000

3. Minimum Order: \$100

4. Geographic Coverage: 48 contiguous states, Washington DC, Alaska, Hawaii, and Puerto Rico

5. Point of production: 60 Jack Ellington Road, Fredericksburg, VA

6. Discount from list prices or statement of net price: Prices shown herein are net prices



7. Quantity discounts: Two courses: Streetwise and Travelsafe receive discounts. Receive a \$1,000 discount when two or more Streetwise courses are ordered per calendar year. Receive a \$750 discount when two or more Travelsafe courses are ordered per calendar year. Government entities ordering courses from the attached pricelist will receive a six percent (6%) discount for a contract worth \$500,000 or more in a single calendar year. There are no additional concessions for multiple year contracts.

8. Prompt payment terms: Net 30. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9a. Government purchase cards **are accepted** at or below to the micro-purchase threshold.

9b. Government purchase cards **are accepted** above the micro-purchase threshold.

10. Foreign items: None

11a. Time of Delivery: 30 Days

11b. Expedited Delivery: N/A

11c. Overnight and 2-day delivery: N/A

11d. Urgent Requirements: Please note the "Urgent Requirements" clause of the contract.

12. F.O.B Points: Destination

13a. Ordering Address: Team Crucible, LLC
60 Jack Ellington Road
Fredericksburg, VA 22406

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment address: Team Crucible, LLC
60 Jack Ellington Road
Fredericksburg, VA 22046

15. Warranty provision: Standard Commercial Warranty

16. Export Packing Charges: Open Market



- 17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Government purchase cards **are accepted** above the micro-purchase threshold.
- 18. Terms and conditions of rental, maintenance, and repair:** N/A
- 19. Terms and conditions of installation:** N/A
- 20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices:** N/A
- 20a. Terms and conditions for any other services:** N/A
- 21. List of service and distribution points:** N/A
- 22. List of participating dealers:** N/A
- 23. Preventive maintenance:** N/A
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants):** N/A
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at:** www.Section508.gov/ - N/A
- 25. Data Universal Numbering System (DUNS) number:** 884347048
- 26. Notification regarding registration in System for Award Management (SAM) database:** Team Crucible, LLC is registered in the SAM Database.



SIN 874-4/RC Training Courses & Pricing

PERSONAL SECURITY SEMINARS

StreetWise (1 day) - Our flagship seminar designed to address personal safety and security concerns. We stress awareness of criminal 'profiling' and the possibility of being victimized; alertness to one's environment and to the 'pre-incident indicators' that may signal an attack; avoidance of situations and confrontations that may lead to victimization; and simple action to exponentially increase one's safety and security. Using multi-media technology, Crucible helps the attendee develop increased security around the home, while in transit (including personal vehicles, public transportation, airports, and hotels), and when interacting with people on the street. We offer information on protecting children, maintaining privacy, and we examine the physiological effects of imminent danger. Not your average 'locks, lights and alarms' seminar, *StreetWise* is as entertaining as it is informative and empowering and has received high accolades from a multitude of corporate clients.

\$5,000.00 – number of attendees only limited by the seating capacity of the seminar location

\$4,000.00 (reflects a \$1000 discount) – preferred customers (customers who commit to, or order, two or more seminars per calendar year are considered preferred customers)

*** A 6% discount will be given to customers ordering courses for a contract worth \$500,000 or more in a single calendar year.**

TravelSafe (1/2 day) - A multi-media seminar designed for the frequent traveler, particularly those who must travel to high-risk and less developed countries. We address the fundamentals of awareness, alertness, avoidance and action as well as the physiological effects of imminent danger. The focus, however, is on personal security while traveling. We address pre-departure precautions to increase security for the family and home while traveling. Security in the airport, while taking public transportation and in hotel rooms is explored in detail. Precautions to ensure the traveler's health and safety are also covered.

\$2,750.00 – number of attendees only limited by the seating capacity of the seminar location

\$2,000.00 (reflects a \$750 discount) – preferred customers (customers who commit to, or order, two or more seminars per calendar year are considered preferred customers)

***A 6% discount will be given to customers ordering courses for a contract worth \$500,000 or more in a single calendar year.**



PERSONAL DEFENSE MEASURES

SuddenViolence (3 days) – A physically intensive course designed to prepare the student, no matter his/her previous ability, for sudden, vicious attacks occurring at close range by one or more assailants who may be armed or unarmed. Students will learn simple techniques using 'empty hands', a knife, an expandable baton, and aerosol irritants (OC "pepper" spray) that are effective even under the stress of the physiological and psychological effects of startle, fear and imminent danger. Students will learn how to deliver powerful strikes to their targets by using 'whole body weight' blows, how to change the dominance in a confrontation, how to create pain, to make space and exploit that space for successful escape. They will be shown how to rapidly close on their assailant(s) when necessary, deliver damaging blows, build a secondary gap, and close again with powerful strikes until their opponent is down. Although these techniques are damaging, they do adhere to the use of force continuum, the student always chooses how much damage is delivered and when to stop.

\$1,100.00 – per student (minimum of four students)

*** A 6% discount will be given to customers ordering courses for a contract worth \$500,000 or more in a single calendar year.**

SuddenViolence & Apprehension Avoidance (5 days) – This comprehensive course encompasses curriculum from our Sudden Violence course and tactics & techniques used to defeat restraints such as handcuffs, tape, rope and chains. It deals with the violent actions needed to survive dangerous situations and how to physically and psychologically deal with initial incarceration with adversarial entities. The student will learn how to deal with one or more assailants who may be armed or unarmed, by mastering simple techniques using 'empty hands', a knife, or an expandable baton. Students will also be introduced to the application and effects of aerosol irritants (OC "pepper" spray). Students are shown that these techniques are effective even under the stress of the physiological and psychological effects of startle, fear and imminent danger. Although these techniques are damaging, they do adhere to the use of force continuum. Designed for high-risk individuals who are subject to apprehension or kidnapping, students will learn the proper "profiling" of individuals along with the proper mindset to deal with initial, temporary confinement. All skills are mastered through hands on practical application. This course culminates with scenario based exercises that are designed to allow the student to use techniques learned in a dynamic and intense setting. The information provided during this course is sensitive in nature and will only be offered to 'cleared' students with a legitimate need.

\$2,160.00 – per student (minimum of four students)

*** A 6% discount will be given to customers ordering courses for a contract worth \$500,000 or more in a single calendar year.**



INDIVIDUAL PROTECTIVE MEASURES

High Risk Environment Orientation Course (3 days) – This program is designed as pre-deployment training for individuals that will be working in a high-risk environment. The program includes a current threat briefing, Terrorist Techniques, Tactics and Procedures, individual protective measures training, hostage survival, and weapons familiarization. The cornerstone of this instruction is identifying the physiological effects of imminent danger and how the student can perform successfully with these effects present. Skills for avoiding potentially hazardous situations are covered as well as skills to prevail when avoidance is impossible. This course will raise your employee's awareness and vigilance and better prepare them for their duties.

\$1,500.00 – per student (minimum of four students)

*** A 6% discount will be given to customers ordering courses for a contract worth \$500,000 or more in a single calendar year.**

High Risk Environment First Aid (3 days) – High threat and overseas locations require an approach to medical and trauma patients that varies from traditional treatment modalities. Throughout our three day course instructors provide current knowledge in a high risk trauma care situation based on real experience. Instructors present a broad range of medical emergencies with theater specific information provided. Students will explore the foundational aspects of first aid and CPR through scenario based practical application, increasing knowledge and skill retention. Scenarios provide the student with the opportunity to relate current threat information to the application of first aid in high threat and overseas environments. The use of Simunition and role play with Moulage will provide real patient experience. At the completion of this course students will be nationally certified in CPR, AED and First Aid.

\$1,500.00 – per student (minimum of four students & maximum of twelve students)

***A 6% discount will be given to customers ordering courses for a contract worth \$500,000 or more in a single calendar year.**

Apprehension Avoidance (3 days) – This course is designed for high-risk individuals who are subject to apprehension or kidnapping. Techniques to avoid apprehension from the moment of initial interaction with adversarial entities through defeating restraints (such as handcuffs, ropes and 'zip ties') and initial, temporary confinement are mastered through practical application and scenarios. The information provided during this course is sensitive in nature and will only be offered to 'cleared' students with a legitimate need. This course is typically only offered to the U. S. Government. However, under special circumstances, commercial entities may order this course after being screened by Team Crucible, LLC. A special circumstance is defined as senior corporate executives whose financial and political/public status is such that they are targets for criminal or terrorist abduction.



\$1,344.00 – per student (minimum of four students)

*** A 6% discount will be given to customers ordering courses for a contract worth \$500,000 or more in a single calendar year.**

WEAPONS COURSES

Firearms Refresher Course (1 day) – The course is designed to effectively and efficiently return an acceptable level of proficiency to shooters whose skills have atrophied. The pace is fast and the level of instruction intense. A review of proper mindset and use of force sets the tone. Weapon presentation, manipulation, malfunction drills, and a qualification completes the day of training. Students must have well-developed weapons handling skills and be able to consistently demonstrate adequate marksmanship skills as a pre-requisite for this course.

\$425.00 – first weapon and **\$125.00** for each additional weapon (minimum of four students)

*** A 6% discount will be given to customers ordering courses for a contract worth \$500,000 or more in a single calendar year.**

Basic Demolition / IED Awareness Course (1 day) – This course is designed to provide the student with an advanced level of knowledge and awareness of Improvised Explosive Devices currently used by terrorist organizations. The training begins with an introduction to basic demolitions with an emphasis on methods used in high threat areas and continues on with an in depth look at IED's. Also covered in this course are current Techniques, Tactics and Procedures (TTP's) for terrorist organizations coupled with common sense search techniques that greatly increase one's survivability in a high threat environment. The course culminates with an up to date brief on the current threat of Weapons of Mass Destruction throughout the world. The information provided during this course is sensitive in nature and will only be offered to 'cleared' students with a legitimate need. This course is only offered to the U. S. Government.

\$1,248.00 – per student (minimum of four students)

*** A 6% discount will be given to customers ordering courses for a contract worth \$500,000 or more in a single calendar year.**

Medium-Light Machinegun Course (2 days) – The Medium and Light Machinegun training gives students the necessary skills to deploy to mission areas where the M240 and M249 weapons will be utilized. They will first learn nomenclature and pertinent information about the weapon system such as, cyclic rate, weight, length, etc. They will then be taken through the proper disassembly and assembly procedure for each weapon system. Once the students have satisfactorily proven themselves with the disassembly and assembly through timed trials, they will be taught proper shooting form and how to “zero” the weapons. Once “zero” is completed, shooters will be taken through a variety of shooting drills to teach them proper methods of



traversing and manipulating elevation. A qualification course of fire is conducted after each student completes all pre-qualification drills adequately.

\$1,800.00 – per student (minimum of four students)

*** A 6% discount will be given to customers ordering courses for a contract worth \$500,000 or more in a single calendar year.**

Defensive Handgun (3 days) – This course is designed to develop the skills necessary to carry and effectively employ a concealed handgun in a hostile operational environment. It covers the full training spectrum from basic marksmanship and weapons manipulation through advanced shooting skills including barricade shooting, low-light shooting and weak-hand shooting and manipulation. We include information on the physiological and psychological effects of startle, fear and imminent danger, equipment considerations, 'profiling', application of the force continuum and address what ramifications the loss of jurisdiction, authority and control has on the shooter's decision-making process.

\$1,100.00 – per student (minimum of four students)

*** A 6% discount will be given to customers ordering courses for a contract worth \$500,000 or more in a single calendar year.**

Combative Handgun (3 days) – This course focuses on techniques required for personal protection during violent confrontations. It combines elements from our SuddenViolence and Defensive Handgun courses that enable students to successfully contend with multiple attacker situations, at close and varying ranges in the most likely of tactical situations. Students utilize "personal weapons" (i.e., elbows, knees, hands) in order to create space and effectively exercise weapons retention techniques. The uses of less lethal "bridge" weapons, drawn under duress, with transitions to live firearms are exercised while students are exposed to direct attacks. The course also explores alternative methods of weapons carry and concealment. Students are prepared for realistic confrontations with escalating levels of violence that span the use of force continuum.

\$1,100.00 – per student (minimum of four students)

*** A 6% discount will be given to customers ordering courses for a contract worth \$500,000 or more in a single calendar year.**

Tactical Carbine (3 days) – This course is designed to develop fundamental marksmanship skills as well as tactical skills. The course covers the spectrum from basic marksmanship and weapons manipulation through advanced shooting to include barricade and vehicle shooting. We include information on the physiological and psychological effects of startle, fear and imminent danger.



\$1,100.00 – per student (minimum of four students)

*** A 6% discount will be given to customers ordering courses for a contract worth \$500,000 or more in a single calendar year.**

Tactical Handgun & Assault Rifle Course (5 days) – This course is designed to develop the skills necessary to carry and effectively employ a handgun & assault rifle in a hostile operational environment. It covers the full training spectrum from weapons “zero”, basic marksmanship and weapons manipulation through advanced shooting skills including barricade shooting, low-light shooting and weak-hand shooting. We include information on the physiological and psychological effects of startle, fear and imminent danger. We also cover application of the force continuum and address what ramifications the loss of jurisdiction, authority and control has on the shooter’s decision-making process. At the conclusion of the course the students can be taken through the client’s qualification course of fire or The Crucible’s.

\$2,000.00 – per student (minimum of four students)

*** A 6% discount will be given to customers ordering courses for a contract worth \$500,000 or more in a single calendar year.**

Special Weapons Course (5 days) – This course is designed to introduce the students to a variety of weapons not normally covered in pre-deployment training. Included in the curriculum are the M249 light machinegun, M240B medium machinegun, H&K MP-5 sub-machinegun, M-4 assault rifle, M203 grenade launcher, and Remington 870 combat shotgun. Also included are weapons indigenous to terrorist and insurgent groups to include the AK-47 and its variants. The full training spectrum from fundamental marksmanship skills, nomenclature, disassembly/assembly, weapons manipulation and engagement techniques are thoroughly covered. At the conclusion of this course each student may be qualified on the client’s The Crucible’s qualification course if desired.

\$2,500.00 – per student (minimum of four students)

***A 6% discount will be given to customers ordering courses for a contract worth \$500,000 or more in a single calendar year.**



VEHICLE COUNTERMEASURES

Vehicle Defense (1 day) – This course incorporates multi-media lectures, practical exercises and realistic attack scenarios that focus on vehicle dynamics, individual vehicle safety and control in a hostile contact situation. We stress attack recognition and alertness to one's environment. Students will learn to identify 'pre-incident indicators' that may signal an attack and immediate action techniques to break contact. Training is conducted in Sport Utility Vehicles in order to replicate the real world vehicle types and dynamics common to high risk environments.

\$1,800.00 – per student (minimum of three students and a maximum of nine students)

*** A 6% discount will be given to customers ordering courses for a contract worth \$500,000 or more in a single calendar year.**

Intermediate Vehicle Defense (2 days) – Designed as a course for those looking for a deeper skill set than the Vehicle Defense course offers or as a follow on course for those students who have attended our Vehicle Defense course. Our Intermediate Vehicle Defense covers a wide range of techniques for the High Risk Environment driver. We cover those skills taught in our Vehicle Defense course and go further by incorporating high performance driving, street line driving, precision interdiction and barricade breaching techniques and curb crossing techniques. Training is conducted in Sport Utility Vehicles in order to replicate the real world vehicle types and dynamics common to high risk environments.

\$2,200.00 – per student (minimum of three students and a maximum of nine students)

***A 6% discount will be given to customers ordering courses for a contract worth \$500,000 or more in a single calendar year.**

PROTECTIVE SERVICES

Protective Service (PRS) Operations (5 days) – This comprehensive five-day course provides detailed instruction on planning, organizing, and conducting high-threat protective service operations. Subject areas include organization and responsibilities of the detail members, movement briefings, foot formations, motorcade operations, advances and quick advances, site surveys, route analysis and selection, and surveillance detection for PRS operations. The course also includes analysis of historical attacks against prominent principals as well as personal experiences of the instructors providing protective services to foreign heads of state, US ambassadors, and other dignitaries in high-risk environments. The course culminates in a comprehensive practical exercise where the students plan and conduct a protective services operation in a challenging operational environment.

\$2,000.00 – per student (minimum of six students)



*** A 6% discount will be given to customers ordering courses for a contract worth \$500,000 or more in a single calendar year.**

High Risk Environment Protective Operations (HREP) (10 days) – This comprehensive ten day course focuses on the subject matter that pertains to protective operations performed in austere, semi-permissive environments. Subject areas include organization and responsibilities of the detail members, foot formations, motorcade operations, advances and quick advances, site surveys, route analysis and selection, IED vehicle bomb search, and surveillance detection for PRS operations with the emphasis of operating in high threat situations. In addition advanced security driver training to include Precision Immobilization Technique (PIT) and ramming, combat lifesaving measures, Combatives, and tactical employment of firearms are covered. The course also includes analysis of historical attacks on key personnel, Tactics, Techniques and Procedures (TTP) of terrorist organizations as well as personal experiences of the instructors providing protective services to foreign heads of state, US ambassadors, and other dignitaries in high-risk environments. The course culminates in a comprehensive practical exercise where the students plan and conduct a protective services operation in a challenging operational environment utilizing Simunition weapons and ammunition.

\$5000.00 – per student (minimum number of attendees is six students)

*** A 6% discount will be given to customers ordering courses for a contract worth \$500,000 or more in a single calendar year.**